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The Greenspan Co./Adjusters International  
400 Oyster Point Blvd., Suite 519  
South San Francisco, CA 94080

Thank you for all your efforts on my recent fire loss in San Francisco. I am grateful that KC Cullum reached out to me after my loss and I retained your services to oversee and negotiate the claim with my carrier. While I am well versed in insurance and construction issues, without the help of The Greenspan Co./Adjusters International and its team, I would not have obtained the same recovery as I did with your involvement.

As you know, I have been investing in San Francisco real estate for nearly 20 years and have owned, renovated and developed dozens of properties in the city. I am a licensed general contractor and was on the executive board of the San Francisco Apartment Association for 6 years. Much of my business involves purchasing real estate and rehabbing them for resale and/or tenancy. When my property in San Francisco suffered a fire I was somewhat skeptical with the insurance company's position to try and reduce the payout by arguing that the property was vacant and therefore not eligible for coverage. Their efforts to lowball me by further arguing that the damage rendered the property a total loss was without merit. Thankfully with your expertise and skill I was able to navigate through the obstacles that my insurance company threw my way.

I was hesitant to retain a Public Adjuster. I am glad I met with you and The Greenspan Co./Adjusters International. I was very impressed with your knowledge, expertise and the services rendered. The settlement was close to twice what I had expected. The monies I spent for your fees were well worth the investment. I would highly recommend your services to any property owner who suffers a loss. Please feel free to utilize me as a reference to unequivocally support your efforts and involvement.

Thanks and regards,

  
**Craig Lipton**

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