D.R. STEPHENS & COMPANY

DONALD R. STEPHENS
LANE B. STEPHENS

REAL ESTATE INVESTMENT
SINCE 1973

October 1, 2013

To whom it may concern:

We were fortunate enough to come across The Greenspan Co./Adjusters International after having a relatively small casualty at a property we were buying in Hayward as an investment property. They came highly recommended and we were not disappointed. I never thought any part of the insurance world would be exciting or have "go-getters" like this involved, but Greenspan Adjusters International makes the insurance world exciting. From the first person I met, Ken Crown, to the principal of the company who was my team leader, Gary Johnson, Greenspan Adjusters International went after our claim aggressively, professionally, and diligently, until we ended up with a settlement that exceeded all expectations. I only wish that we had found out about Greenspan Adjusters International earlier while settling some previous insurance claims but we will definitely use them in the future if given another opportunity.

Sincerely,

Donald R. Stephens

Lane B. Stephens

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