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PERSONAL STATEMENT

One of my early experiences at Adjusters International solidified my resolve to continue working for “the good guys.” An elderly woman’s house in Northern Washington had burned to the ground and she was utterly distraught, just as anyone would be in her situation. Inexcusably, the adjuster whom the insurance company sent showed no compassion, whatsoever. He wanted to cut costs, so he bought her a tent to live in, placing it on the charred land where her house had stood. I was appalled at the conditions the insurance adjuster believed to be acceptable, just as I was appalled at how he concealed what she was entitled to by confusing her with obscure insurance terminology. I immediately provided practical help; I took her to the nearest hotel and personally made sure she had every amenity she had a right to receive.

I zealously pursued and acquired the greatest settlement possible for her—and she is still one of our company’s most stalwart supporters.

WHAT MY CLIENTS HAVE TO SAY

“Our home of nearly 20 years was lost. Each part of the house, filled with so many fond memories, so many objects that held meaning for us, all now gone. Needless to say, we were stunned confused, bewildered, full of grief and vulnerable... We felt that we were meeting with someone who truly cared, who truly wanted to be helpful. We experienced Blair as warm and comforting. His kind sense of humor was much appreciated at this difficult time. He was, as Jillian remarked, like a ‘soft place to land’...”

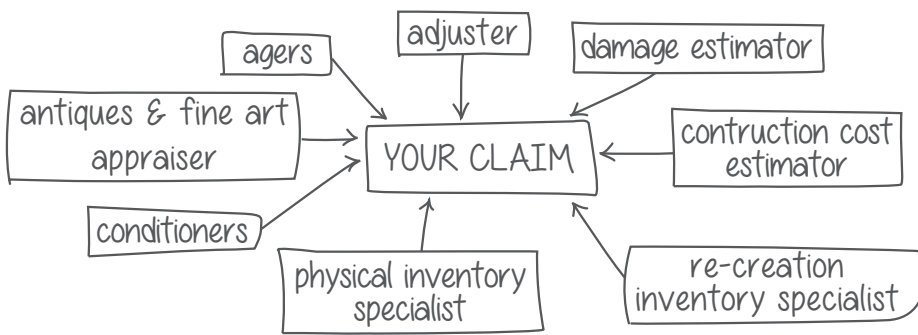
Dr. Roland & Dr. Jill Dougherty
Homeowners

“Blair provided the support and expertise which calmed a very unexpected and frightening day. Blair explained what the process that would ensue with the fire investigation, the services your company could provide and assured us that, while the fire was a horrible event, we would be able to pick up the pieces and move forward. Blair helped us see a plan of action and a way to effectuate that plan. Thanks to Blair’s prompt arrival, we were able to engage Adjuster’s International the very next day.”




Stephen & Gayle Seyl
Homeowners

QUICK FACTS

I am an advocate for individuals and families that have been affected by disasters, serving as the first point-of-contact for clients and determining client specific recovery goals. In addition, I assemble and oversee the team appropriate for each insurance claim, including: adjusters, damage estimators, inventory specialists, appraisers, agers & conditioners, and anyone else necessary to achieve recovery goals.



PERSONAL INTERESTS

-  Reading classical literature
-  Exercising and being active
-  Skiing

DIFFERENCES WE'VE MADE

Client	City and State	Ins Co. Offer	Our Settlement
Drs. Roland & Jill Dougherty	Yakima, WA	\$306,000.00	\$575,925.00
Herb Stoops	Renton, WA	\$167,436.00	\$359,255.00
Marilyn & Jason Lynch	Seattle, WA	\$201,000.00	\$327,198.00
Gregg & Koreen Hiramami	Newcastle, WA	\$349,157.00	\$519,614.20
Michael Bracco	Portland, WA	\$406,665.00	\$513,375.00
Michel Hanson	Bellingham, WA	\$19,488.00	\$107,000.00
Gail Hayes-Davis	Bend, OR	\$706,000.00	\$1,400,000.00
Robert DeMichele	Issaquah, WA	\$375,654.00	\$518,710.00



ADJUSTERS INTERNATIONAL
The right way to settle claims®

In business since 1970, Adjusters International is the most respected public adjusting firm in the Pacific Northwest. As public adjusters, our role is to direct the insurance recovery efforts and to maximize the recovery. The public adjuster's role is to seamlessly weave the components of the policy together with your needs by using the insurance policy as the needle and thread that holds the fabric together. It is an art to be able to do so successfully over and over again, and we are proud of the results that we achieve for our clients.



OFFICE LOCATIONS

SEATTLE | PORTLAND | SALEM
PROVO | BOISE | HONOLULU
ANCHORAGE | SAN FRANCISCO
SAN JOSE | SACRAMENTO | PHOENIX