



**KENNETH J
CROWN, SPPA**
Vice President



PROFESSIONAL STATEMENT

My approach to client relations is simple: I view them as friends in need, first and foremost. I strive to forge a connection based on mutual trust, respect, and comfort. Communicating on a human level as opposed to purely conducting a business transaction is of paramount importance in my work. My clients are people who have just gone through one of the most devastating experiences of their lives, which means I wear the multiple hats of social worker, psychologist, accountant, and public adjuster to ensure they are not only restored financially but mentally and emotionally as well.

WHAT MY CLIENTS HAVE TO SAY

"During the rather lengthy and complex negotiations with my homeowner's carrier, Ken virtually stayed at my side throughout the process. He consistently anticipated the correct strategy and tactics to gain the maximum advantage from our insurance carrier. Not only did Ken's efforts result in a very satisfying financial outcome, but we were even happier with the 'emotional' outcome of the process. Being able to rely on Ken's expert counsel relieved the tension, frustration, and anxiety that would otherwise have led to extreme emotional distress for me and my family."

Daniel P. White
Homeowner

"Jayne and I have much to be grateful for as we approach our one year anniversary of moving into our new home. We want to personally thank you for what we consider to be 'above and beyond' service in settling our insurance claim. Ken, I cannot express how grateful I am for your patience with me, as I clearly was overwhelmed and mystified by the whole process. We have told many in our sphere of influence that Adjusters International gave us our life back in midst of a trying time. You took on tasks that left to our own would have taken untold and inexperienced hours to negotiate with Farmers Insurance, we are grateful for your work and our relationship. "

Richard & Jayne Price
Homeowners

"Our home is now rebuilt and although I would never wish a fire on anyone, our home is now more beautiful and larger than it was before. What can I say other than to share with you how much we appreciate the job you and Adjusters International performed in the adjustment of our claim."

David & Sheri Rollo
Homeowners

CONTACT

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TOLL FREE CELL

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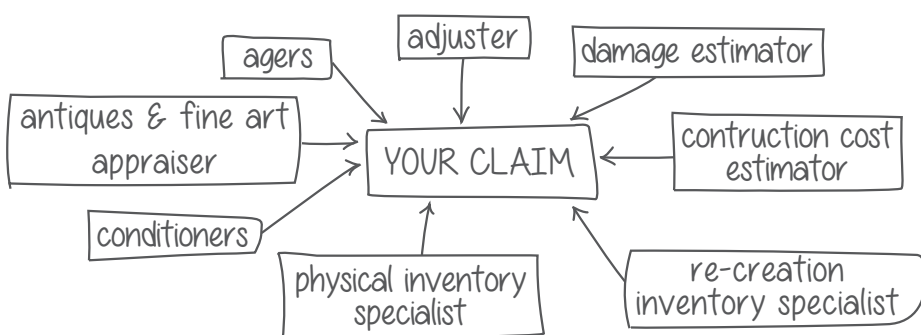
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QUICK FACTS

I am an advocate for individuals and families that have been affected by disasters, serving as the first point-of-contact for clients and determining client specific recovery goals. In addition, I assemble and oversee the team appropriate for each insurance claim, including: adjusters, damage estimators, inventory specialists, appraisers, agers & conditioners, and anyone else necessary to achieve recovery goals.



PERSONAL INTERESTS



Boating



Golfing



Traveling

DIFFERENCES WE'VE MADE

Client	City and State	Ins Co. Offer	Our Settlement
Gail Hayes-Davis	Bend, OR	\$706,000.00	\$1,400,000.00
Dean & Stacy Jones	Mercer Island, WA	\$2,500,000.00	\$3,300,000.00
Marilyn & Jason Lynch	Seattle, WA	\$201,000.00	\$327,198.00
Mary Alice Mitchell	Portland, OR	\$164,077.00	\$254,324.00
Deanna Park	Hidden Valley Lake, CA	\$440,000.00	\$540,000.00
Dan Thompson	Happy Valley, OR	\$250,000.00	\$706,000.00
Tushar Atre	Santa Cruz, CA	\$800,754.00	\$1,467,760.00



ADJUSTERS INTERNATIONAL
The right way to settle claims®

In business since 1970, Adjusters International is the most respected public adjusting firm in the Pacific Northwest. As public adjusters, our role is to direct the insurance recovery efforts and to maximize the recovery. The public adjuster's role is to seamlessly weave the components of the policy together with your needs by using the insurance policy as the needle and thread that holds the fabric together. It is an art to be able to do so successfully over and over again, and we are proud of the results that we achieve for our clients.



OFFICE LOCATIONS

SEATTLE | PORTLAND | SALEM
 PROVO | BOISE | HONOLULU
 ANCHORAGE | SAN FRANCISCO
 SAN JOSE | SACRAMENTO | PHOENIX